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Harry Beckwith, Sales and Marketing Consultant and Best-Selling Author Harry's first book, Selling the Invisible (Warner Books: 1997), spent 36 consecutive months on . You, Inc: The Art of Selling Yourself. Every key moment in business involves a sale, and the first thing great salespeople sell is not their company or .

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Harry's first book, *Selling the Invisible* (Warner Books: 1997), spent 36 best business audio books; and *You, Inc: The Art of Selling Yourself*, released in March

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